



Business Development Committee

The Business Development Committee guides and assists the San Diego Regional EDC with its core mission to attract, expand and retain technology-driven companies in the region. EDC focuses its efforts on four priority industries: Life Sciences, Software/Communications, Defense/Security and Cleantech. Through a number of proactive outreach efforts and collaboration among industry trade groups, committee members seek to provide programs and resources to attract new investment to San Diego and leverage resources to help retain and expand companies already in the region.

Responsibilities

- Serve as an network to identify companies interested in investing or expanding in the region or those at risk of leaving the region, and providing necessary assistance to ensure a positive outcome;
- Oversee EDC's lead generation program;
- Provide input on EDC's national media relations campaign; and
- Act as Mayor Sander's Job Growth and Retention Committee, as part of the Mayor's Civic Leadership Team.

EDC Staff Contact

Jason Anderson, Vice President, Business Development
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Meeting time: Last Wednesday of the month from 2:00 to 3:30, locations vary.

Participants

Stath Karras, Cushman & Wakefield - Chair
Shaun Alger, MyOffice Facility Solutions
Ruben Barrales, San Diego Regional Chamber of Commerce
Bob Bell, Luce Forward
Phil Blair, Manpower
Gordon Boerner, San Diego National Bank
Lee Burdick, Higgs, Fletcher & Mack
Joe Campano, The AISari Group, Merrill Lynch
Gordon Carrier, Carrier Johnson + CULTURE
Kevin Carroll, Tech America San Diego
Kate Collier, Bank of America
Julie Dubick, Office of Mayor Sanders
Raymond Ellis, Ellis & Associates
Wendy Gillespie, Frontier Trading Inc.
Alan Gin, University of San Diego
Greg Horowitz, Global CONNECT
Linda Lang, Jack in the Box, Inc.
Kris Michelle, City of San Diego
Mike Neal, HG Fenton
Tory Nixon, California Bank & Trust
Joanne Pastula, Junior Achievement
Cathy Pucher, EvoNexus
Randy Ward, San Diego County Office of Education
Mark Stephens, Ernst & Young
Dr. Gil Ungab, Cardiologist
Updated 11/11/09

Ray Uzeta, The Chicano Federation of San Diego
Trindl Reeves, Barney and Barney, LLC
Randy Ward, San Diego County Office of Education
Robert Watkins, R.J. Watkins & Co., Ltd.
Steve Williams, SENTRE Partners