2025 UPDATE TALENT DEMAND REPORTS

Business, Computing, and Engineering

SAN DIEGO REGIONAL



2025 Talent Demand Survey

In alignment with Advancing San Diego's mission to regularly communicate industry demand for key occupations, EDC contracted with BW Research Partnership to conduct a workforce survey focused on priority **business, computing, and engineering occupations**.

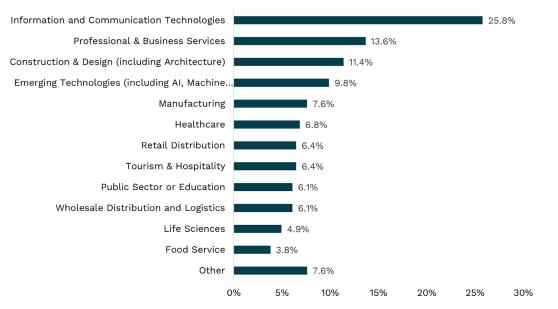
A survey of **264 companies** in San Diego County was fielded in March 2025. The survey prioritized larger firms to develop a more comprehensive profile of each of the listed occupations. All companies surveyed had at least five employees. Participation spanned all four of the primary regions in San Diego (North County, South County, East County, and Central San Diego) to ensure diversity of responses. The distribution of responses may not mirror the actual geographic distribution of businesses within San Diego County. Businesses responded to questions about both overall labor force and about more specific needs for their most difficult to fill roles.

This annual update to past <u>Talent Demand Reports</u> is only for informational purposes. The Verified Program application for these roles will not change in 2025 as much of this information simply emphasizes and validates past reports.

In the subsequent pages, topline findings on jobs, monthly hires, and average wages are representative of the entire county, while bullet points are key takeaways from the survey. <u>Go here</u> to learn more about the survey methodology.

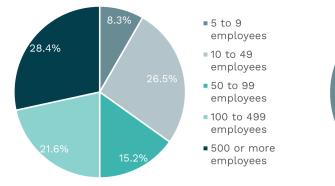
<u>Go here</u> to learn more about Advancing San Diego or to apply for status as a <u>Verified Program</u> by September 26, 2025.

2025 Profile of surveyed companies

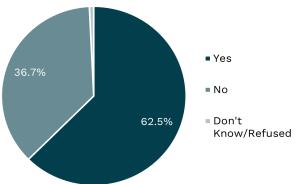


Respondents by industry





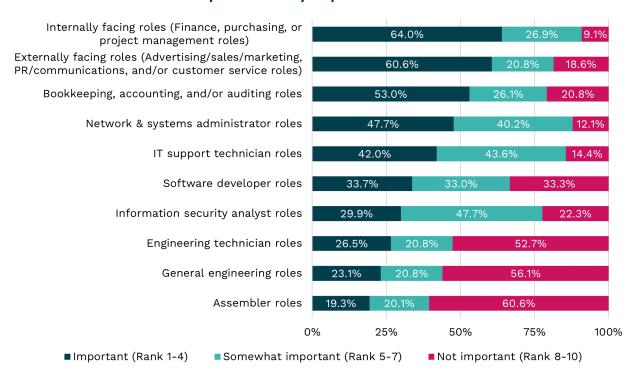
Manufactures in San Diego County



Survey design

- While only seven percent of the surveyed companies identify as manufacturers, 63 percent of the companies are **engaged in manufacturing operations in San Diego County.**
- The survey intentionally oversampled <u>San Diego County's</u> <u>innovation economy</u> companies, with 26 percent representing the **information and communication technologies industry.**

2025 Labor market overview



Occupation rank by importance to business

Key findings

- The largest share of employers considered internally-facing business roles—finance, purchasing, or project management positions—the most important out of all business, computing, and engineering roles.
- Companies that prioritized **assemblers** reported **highest projected job growth for this role** over the next 24 months, with 26 companies predicting an increase in the number of assemblers on staff.
- Generally, companies indicated that they **anticipate the largest number of added roles** in **project management**, **finance, and purchasing**.

2025 Entry-level talent demand

Entry-level hiring difficulties

General engineers (n=58)	32.8%	32.8%	32.8%
Project managers (n=154)	31.2%	33.1%	32.5%
Engineering technicians (n=66)	30.3%	47.0%	21.2%
Software developers (n=86)	30.2%	34.9%	30.2%
Information security analysts (n=72)	23.6%	51.4%	23.6%
IT support technicians (n=102)	23.5%	43.1%	32.4%
Network & systems administrators (n=105)	20.0%	40.0%	36.2%
Customer service representative positions (n=144)	19.4%	38.2%	40.3%
Assemblers (n=47)	19.1%	38.3%	38.3%
Purchasing & buying positions (n=133)	18.8%	37.6%	36.8%
Finance positions (n=142)	18.3%	38.0%	38.7%
Advertising/sales/marketing positions (n=111)	18.0%	40.5%	37.8%
Bookkeeping, accounting, and auditing positions (n=133)	16.5%	39.8%	38.3%
Public relations/communications positions (n=121)	12.4%	38.8%	42.1%
c)% 2	5% 50%	75% 100%
Great difficulty Some difficulty	/ Little to no	difficulty = Don't kr	now/ Refused

Key findings

- For entry-level positions, the primary hiring challenge was a **lack of sufficient training or education**—more so than a shortage of applicants or applicants unwilling to work under the job conditions.
- Businesses that prioritized engineers cited **engineering** as the most difficult occupation **to fill with qualified entry-***level talent*.
- Entry-level software developer roles took the longest for companies to fill, with 19 percent of companies reporting that it takes more than six months to fill this role.

2025 Mid-level talent demand

Software developers (n=86)	43.0%	33.7%	6 23.3%
General engineers (n=58)	41.4%	29.3%	24.1%
Engineering technicians (n=66)	34.8%	31.8%	28.8%
Assemblers (n=47)	29.8%	36.2%	29.8%
Project managers (n=154)	29.2%	37.0%	29.2%
IT support technicians (n=102)	28.4%	35.3%	33.3%
Advertising/sales/marketing positions (n=111)	24.3%	39.6%	34.2%
Customer service representative positions (n=144)	24.3%	38.2%	34.0%
Network & systems administrators (n=105)	23.8%	40.0%	34.3%
Finance positions (n=142)	23.2%	45.1%	28.9%
Purchasing & buying positions (n=133)	22.6%	41.4%	34.6%
Information security analysts (n=72)	19.4%	51.4%	26.4%
Bookkeeping, accounting, and auditing positions.	18.8%	45.1%	28.6%
Public relations/communications positions (n=121)	14.9%	46.3%	36.4%
	0% 25%	50%	75% 100
Great difficulty Some difficulty	Little to no di	fficulty <mark>=</mark> Don't k	now/ Refused

Mid-level hiring difficulties

Key findings

- For mid-level positions, the primary hiring challenge was a lack of sufficient industry or work experience-more so than a lack of training, a limited applicant pool, or applicants being unwilling to accept job conditions.
- The most challenging experienced position to fill was • software developers, followed closely by experienced general engineers.
- Seventeen percent of mid-level general engineering and • assembler positions took more than six months to fill, making them the longest to remain open for businesses.

Engineering Talent Demand Update 2025

Assembler

18K jobs

661 avg. monthly hires

Trending info:

- Businesses reported being most likely to add assembler jobs, with over half (57 percent) of businesses predicting job growth in this role over the next 24 months.
- For Assembler roles, knowledge of **basic electrical theory and basic tools** were considered the most important skills by businesses, with 57 percent and 55 percent of respondents indicating these skills were "very important", respectively.

Engineering Tech

6.6K jobs

140 avg. monthly hires

\$80K avg. annual wages

\$47K avg. annual wages

Trending info:

- For engineering technician roles, safety and troubleshooting skills were the skills most highly valued, with nearly 2 in 3 businesses indicating as such.
- Approximately 12 percent of businesses indicated that engineering technicians are often deficient in working knowledge of test plans and technical documentation.

General Engineer

22.6K jobs

548 avg. monthly hires

\$119K avg. annual wages

Trending info:

- Businesses experienced the greatest difficulty hiring entry-level general engineers. More specifically, mechanical engineers, systems engineers, and electrical engineers are the most in-demand engineering roles.
- Despite being one of the most valued skills, businesses indicated that the county's general engineering workforce was most deficient in technical and project documentation.

Computing Talent Demand Update 2025

IT Support Tech

5.7K jobs

195 avg. monthly



Trending info:

- Businesses indicated IT security, network security, computer networking, and cybersecurity basics were the most highly valued skills.
- Additionally, 4 in 5 businesses indicated A+ certification or Security+ certification are required or preferred for employment in IT support roles.

Network and Systems Administrator

2.6K jobs

73 avg. monthly hires



\$110K avg. annual wages

Trending info:

- The most highly valued skills for this role include IT security, network security, and data security and incident management skills.
- Nearly 3 in 4 businesses indicated A+ certification is required or preferred for employment in this role.

Information Security Analyst

1.9K jobs

69 avg. monthly hires

Trending info:

- Two in three businesses valued IT security, network security, and governance, risk, and compliance skills the most.
- Businesses preferred CCNA certification (required or preferred by 89 percent of businesses), followed by Network+ certification and CEH certification.

Software Developer







\$152K avg. annual wages

\$121K avg. annual

wages

Trending info:

- Businesses experienced the greatest difficulty hiring experienced software developers, with 43 percent of businesses indicating as such.
- Additionally, nearly 1 in 5 businesses reported that finding qualified entry-level Software developers can take more than 6 months, on average.

Business Talent Demand Update 2025

Internally-facing roles

24K jobs

821 avg. monthly

Trending info:

- Businesses reported struggling to fill internally facing roles, comprised of finance, purchasing, or project management roles.
- For internally facing roles, process management, data analysis, process optimization, and process documentation are the most valued skills.

Externally-facing roles

39K jobs 1.39K avg. monthly hires

Trending info:

- Out of all business, computing, and engineering occupations, businesses experienced the least difficulty hiring entry-level PR and communications positions and customer service representative positions.
- For externally facing roles, marketing techniques and business development techniques are the most valued skills.

Accountant and Auditor

13K jobs

484 avg. monthly hires

\$98K avg. annual wages

\$107K avg. annual wages

\$139K avg. annual wages

Trending info:

- Businesses valued working knowledge of financial statements (63) percent indicated this is a "very important" skill), **balance sheets and** general ledgers (62 percent), and accounting software (60 percent) the most highly.
- Approximately 1 in 5 businesses reported skills deficiencies in mergers and acquisitions.