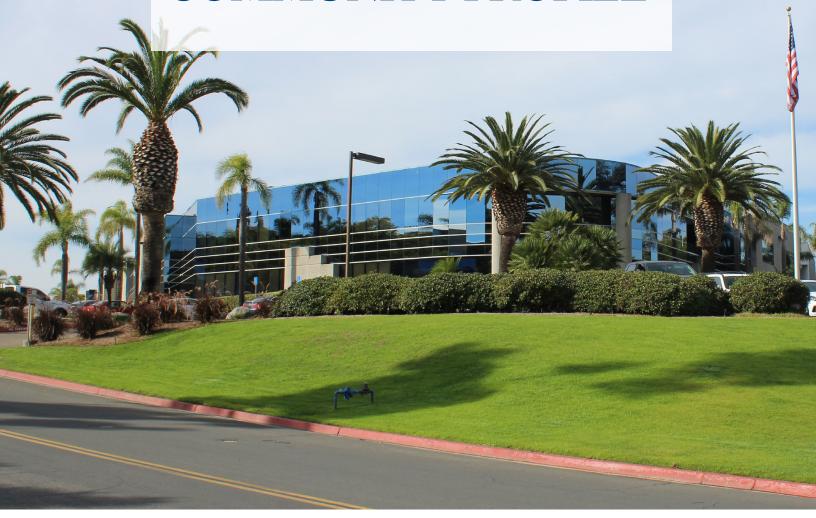


COMMUNITY PROFILE































PART 1: DEMOGRAPHICS POPULATION

AT A GLANCE

The City of Vista, located along North San Diego County's 78 Corridor, is home to nearly **102,000** people spread across nearly **30,150** households. While accounting for only 3.1 percent of the San Diego region's population, Vista is one of the faster growing cities in the region. Since 2010, the City has grown by 8.0 percent – a higher rate than the San Diego region as a whole – earning a spot as the seventh fastest growing city in the region between 2010 and 2016.

Looking ahead, the Vista's population is projected to grow by an additional 2.1 percent – approximately 2,096 people – by 2025.

94K 102K 104K 108K 2010 2016 2025 2030

Source: Census Bureau, 2010; ACS 1-year estiamtes, 2016; SANDAG Forecast, 2025-2030

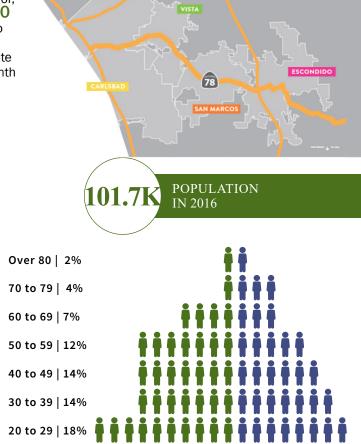
AVERAGE ANNUAL POPULATION GROWTH RATE SINCE 2010

1.3%

AGE BREAKDOWN

In terms of age composition, Vista is a relatively young city. With a median age of **31.9**, Vista's population is almost four years younger than the regional median age of 35.7. Since 2010, the population aged 20 to 29 has seen the greatest absolute growth with an increase of 1,734 people, or approximately 10.4 percent. The fastest rate of growth, however, was seen in the 70 to 79 year age group which increased by 56.9 percent – or 1,449 people. During the same time frame, the population over 79 years of age experienced a decline of 34 percent – or 1,039 people. The 18 to 64 year age group – those most likely in the labor force – increased by 1.6 percentage points since 2010.

78 CORRIDOR



Male

48%

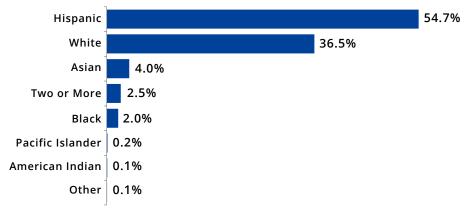
Source: ACS 1-year estimates, 2016

~ 1% of Total Pop

10 to 19 | 13%

Under 10 | 16%

RACE & ETHNICITY



RACE & ETHNICITY

52%

Nearly **55 percent** of the City's population is Hispanic, with another 36.5 percent being White. This is in sharp contrast to the region as a whole where no single race or ethnic group comprises more than 50 percent of the total population. The City's Hispanic population has increased by 4.8 percentage points since 2010. Meanwhile, the City's White population has decreased by 5.5 percentage points during the same time frame.

PART 2: SOCIOECONOMICS EDUCATIONAL ATTAINMENT

TALENTED WORKFORCE

14K DEGREE HOLDERS EDUCATIONAL ATTAINMENT VISTA RESIDENTS THAT ARE 25 YEARS Approximately 22 percent of Vista's population over 25 years of age has attained a bachelor's degree or higher.

22.0% BACHELOR'S DEGREE OR HIGHER

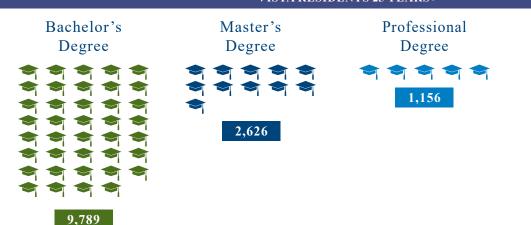
6.6% MASTER'S DEGREE OR HIGHER

Doctorate

Degree

0.6% **DOCTOR ATE**

DEGREE HOLDERS BY DEGREE TYPE VISTA RESIDENTS 25 YEARS+



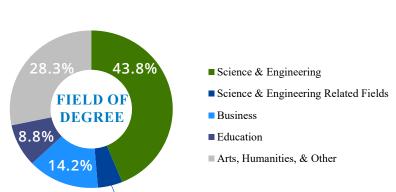
Source: ACS 1-year estimates, 2016

ZOOMING IN ON DEGREES

Approximately 49 percent of degree holders specialize in science, engineering, or related fields. These fields are the preferred specialization across all age categories, with arts and humanities being a distant second.

52 percent of degree holders are women. Additionally, women hold higher shares of degrees in all fields with the exception of science and engineering.

4.9%



FIELD OF DEGREE BY AGE

	25-39 years	40-64 years	65+ years	Total
Science & Engineering	2,567	2,939	613	6,119
Science & Engineering Related Fields	312	258	117	687
Business	624	966	399	1,989
Education	401	565	263	1,229
Arts, Humanities, & Other	2,299	1,054	601	3,954
Total	6,203	5,782	1,993	13,978

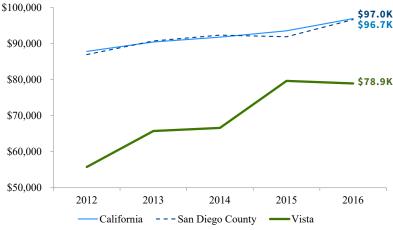
FIELD OF DEGREE BY GENDER



PART 2: SOCIOECONOMICS HOUSEHOLD INCOME

AVERAGE HOUSEHOLD INCOME

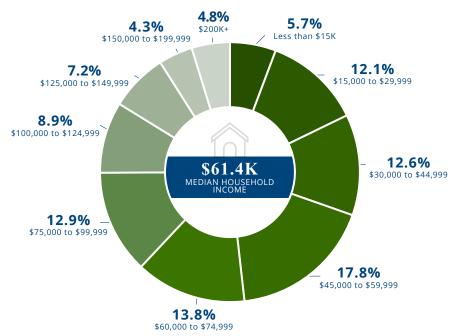
At \$78,948, the average household income in Vista is roughly 18 percent lower than the region's. However, since 2012, local growth in income has risen significantly faster, with an average annual growth rate of 9.5 percent, compared to the regional rate of 2.7 percent.



AVERAGE HOUSEHOLD INCOME

AVERAGE ANNUAL MEDIAN \$5.8K HOUSEHOLD INCOME GROWTH **SINCE 2012**

Source: ACS 1-year estimates, 2012-2016 Note: Figures in 2016 inflation-adjusted dollars.



INCOME GROUPS

Approximately 51.8 percent of households earn more than \$60,000. Between 2010 and 2016, the proportion of households earning more than \$60,000 increased by 13.5 percentage points - from 38.3 percent to 51.8 percent.

TOTAL HOUSEHOLDS IN 2016

Source: ACS 1-year estimates, 2016

POVERTY

Poverty thresholds are defined by the federal government and vary by family size. The poverty threshold for a family of four is an annual household income of \$24,563.

Vista has an overall poverty rate of 13.5 percent - slightly below the state rate of 14.3 percent, but higher than the county rate of 12.3 percent.

SHARE OF POPULATION LIVING IN POVERTY

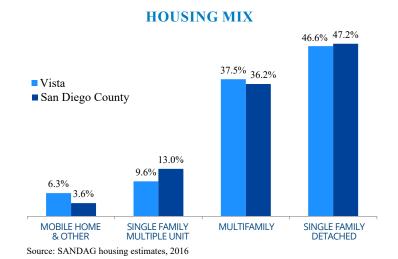
		Vista	San Diego County	California	
BY AGE	Under 18 years	18%	16%	20%	
	18 to 34 years	16%	14%	16%	
	35 to 64 years	10%	10%	12%	
	65 years +	6%	9%	10%	
- !∗					
BY EDUCATIONAL ATTAINMENT*	Less than high school graduate	17%	22%	23%	
	High school graduate	12%	13%	15%	
	Some college	9%	10%	10%	
	Bachelor's degree +	11%	5%	5%	
	Overall	13.5%	12.3%	14.3%	

Source: ACS 1-year estimates, 2016 *Data refers to portion of the population 25 years of age and above.

PART 3: HOUSING MARKET MIX & PRICES

HOUSING STOCK

There are a total of **31**,480 housing units in Vista; nearly half of which are single family detached homes. The housing mix is slightly more balanced between single and multifamily than the region overall. However, the proportion of single family, multiple unit housing (townhomes, row homes, etc.) is about three-quarters of that of the region, whereas the concentration of mobile homes is almost twice as great. Since 2010, the housing stock grew by 2.0 percent compared to the regional growth rate of 2.4 percent.



HOUSEHOLDS BY HOUSING TYPE

of Households (Vacancy Rate)

14,045

11,303 (4.3%)

(3.5%)

(5.1%)

MOBILE HOME

SINGLE FAMILY **DETACHED**

> Units in structures with two or more housing units.

MULTIFAMILY

SINGLE FAMILY **MULTIPLE UNIT**

& OTHER Mobile homes or trailers to

SHARE OF INCOME

SPENT ON HOUSING

Single housing unit with detached structure - open space on all sides.

Single family housing units which share at least one wall with a neighboring unit.

which no permanent rooms have been added.

Source: SANDAG housing estimates, 2016

HOUSEHOLDS PAYING 30% OR MORE OF INCOME TOWARD HOUSING

60.6% 42.5% **OWNER** RENTER (NO MORTGAGE) (MORTGAGE)

48%

per month, while the median renter pays \$1,445 per month.

The City's median monthly housing cost is \$1,515.

The median homeowner with a mortgage pays \$2,225

PERCENT OF HOUSING UNITS THAT ARE OWNER-OCCUPIED IN 2016

Source: ACS 1-year estimates, 2016

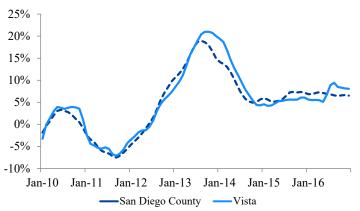
HOME PRICES

13.1%

OWNER

Home price growth has moderated over the past two years following a strong post-recession recovery. In 2016, the San Diego region's housing market saw a slow down in price appreciation, while Vista experienced an acceleration. Home prices in the City ended the year up 8.1 percent. Despite significant appreciation, Vista's median home price stood at \$489,800 at the end of 2016, 7.7 percent below the regional median of \$530,600. Rents, by comparison, rose 3.3 percent in 2016; slightly slower than the region's rate of 4.0 percent.

YEAR-OVER-YEAR HOME PRICE CHANGES



Source: Zillow, 2010-2016

PART 4: THE ECONOMY EMPLOYMENT

ECONOMY AT A GLANCE

With more than 48,000 jobs across a diverse economic base, Vista is a major player in the economic landscape of North San Diego County. Jobs in the City increased by 14.5 percent from 2011 to 2016, far outpacing the national growth rate of 8.8 percent during the same time frame. As a regional hub for advanced manufacturing, Vista supplies a significant share of the region's high-value products, helping to fuel the region's export pipeline.

JOBS 48,000+ UNEMPLOYMENT **RATE**

BUSINESSES 5,000+

AVERAGE HOUSEHOLD INCOME \$78,948

Source: EMSI, 2016; CA EDD, 2016; ReferenceUSA, 2016; ACS 1-year estimates, 2016

UNEMPLOYMENT

Vista, like many cities in the region, has made a full recovery following the Great Recession. In 2016, unemployment levels returned to a healthy pre-recession rate below five percent. Most notably, Vista's unemployment rate today is the second lowest along the 78 Corridor.

HISTORICAL UNEMPLOYMENT RATE

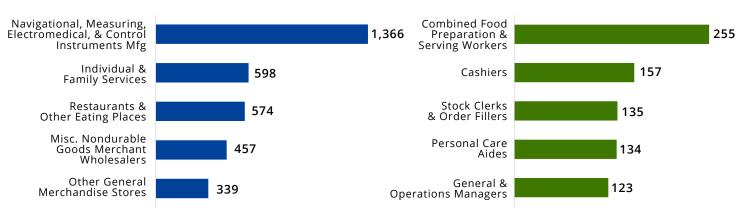
	2010	2011	2012	2013	2014	2015	2016
Carlsbad	9.8%	9.4%	8.3%	7.1%	5.8%	4.7%	4.2%
Escondido	10.8%	10.3%	9.1%	7.8%	6.4%	5.2%	4.7%
Oceanside	11.0%	10.6%	9.4%	8.0%	6.6%	5.3%	4.8%
San Marcos	8.5%	8.2%	7.2%	6.2%	5.1%	4.1%	3.7%
Vista	9.6%	9.2%	8.2%	7.0%	5.7%	4.6%	4.2%
San Diego County	10.8%	10.3%	9.1%	7.8%	6.4%	5.2%	4.7%
California	12.2%	11.7%	10.4%	8.9%	7.5%	6.2%	5.4%

Source: CA EDD, 2010-2016

CHANGES IN EMPLOYMENT 2011-2016

TOP GROWING INDUSTRIES

TOP GROWING OCCUPATIONS

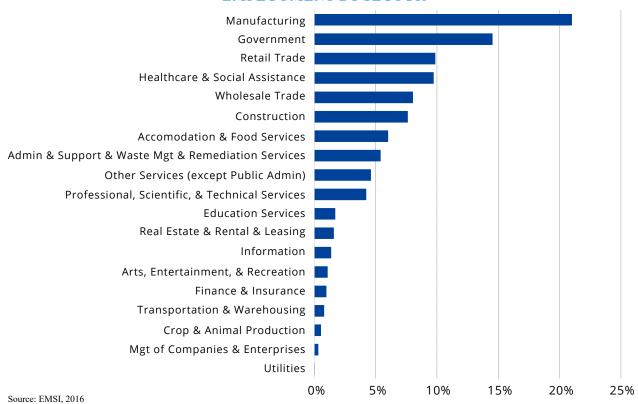


Source: EMSI, 2016

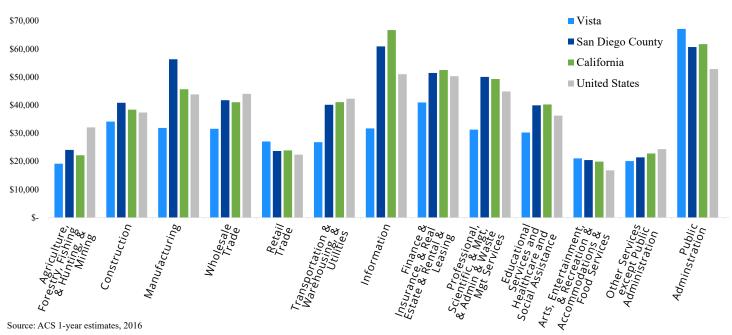
ECONOMIC PLAYERS

Vista's manufacturing sector plays an important role not only for the City, but for the regional economy as well. With more than **10,200 jobs**, manufacturing represents roughly **21 percent** of employment in the City. From medical devices and aerospace instruments to sporting goods and soap, Vista is recognized as a leader in precision manufacturing and high-quality specialty products.

EMPLOYMENT BY SECTOR



MEDIAN INCOME BY INDUSTRY

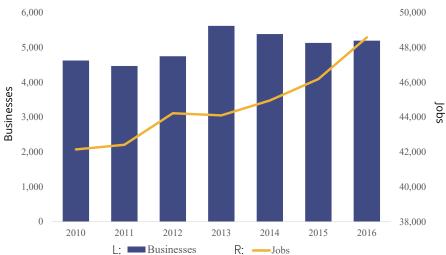


PART 4: THE ECONOMY WORKFORCE

STRONG BUSINESS PRESENCE

Today, there are roughly **5,000** business establishments in Vista. The number of establishments in Vista has remained relatively stable postrecession, but employment continues to rise. This is possibly indicative of strength in the local economy as employers seek to increase their workforce in support of their operations.

BUSINESS & JOB TRENDS 2010-2016



Source: ReferenceUSA, 2010-2016; EDD, 2010-2016

COMMUTE PATTERNS

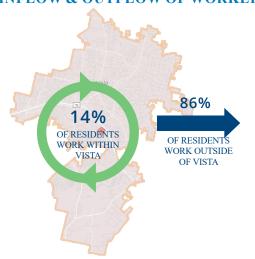
The overwhelming majority – roughly **86 percent** – of Vista residents commute outside of the City for work.

The City of San Diego, in which many of the region's largest employment centers are located, is the primary destination for employees who live in Vista but commute outside of the City. Nearly 15 percent of Vista's employed residents commute into the City of San Diego each day, followed by approximately 14.5 percent to the City of Carlsbad. Approximately 14 percent of Vista residents also work within the City.

For the Vista residents leaving the city for work, nearly 62 percent are employed in service industries such as retail, information, finance, and scientific and technical services. Conversely, approximately 60 percent of jobs within the city currently being filled by non-residents are a combination of goods producing (i.e. manufacturing) and trade, transportation, and utilities.

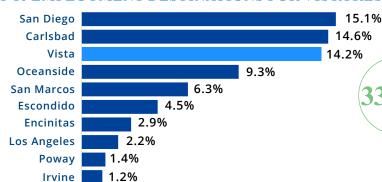
50.1% OF EMPLOYED RESIDENTS COMMUTE LESS THAN 10 MILES FOR WORK

INFLOW & OUTFLOW OF WORKERS



Source: LEHD, 2015

TOP 10 EMPLOYMENT DESTINATIONS FOR VISTA RESIDENTS



OF THE POPULATION WHO BOTH LIVE AND WORK IN VISTA ARE EMPLOYED IN GOODS-PRODUCING INDUSTRIES

48.9% OF VISTA RESIDENTS WORK IN A CITY LOCATED ON THE 78 CORRIDOR

Source: LEHD, 2015

PART 4: THE ECONOMY INDUSTRY CLUSTERS

CLUSTER IDENTIFICATION

Clusters are concentrations of related industries and can make a region competitive for jobs and investment. They are often a source of innovation and can fuel economic growth. Performance metrics for clusters include earnings, growth, regional competitiveness, regional specialization, and gross regional product. The clusters in this analysis are defined according to the methodology of Harvard Business School's U.S. Cluster Mapping Project.

With **2,674 jobs**, the Information Technology and Analytical Instruments cluster is the top cluster within the City of Vista.

INFORMATION TECHNOLOGY & ANALYTICAL INSTRUMENTS CLUSTER

		INDUSTRY	JOBS	
	+	ELECTROMEDICAL & ELECTROTHERAPEUTIC APPARATUS MFG	1,783	
STER		COMPUTER TERMINAL & OTHER COMPUTER PERIPHERAL EQUIPMENT MFG	521	
HE DLOGY TS CLUSTER		SOFTWARE PUBLISHERS	28	
ES IN THE TECHNIC		AUDIO & VIDEO EQUIPMENT MFG	51	
DUSTRI MATION AL INST	4	INSTRUMENT MFG FOR MEASURING & TESTING ELECTRICITY & ELECTRICAL SIGNALS	62	
INDUSTRIES IN THE INFORMATION TECHNOL	0.0	INSTRUMENTS & RELATED PRODUCTS MFG FOR INDUSTRIAL PROCESS VARIABLES	86	
& AN	N.	OTHER ELECTRONIC COMPONENT MFG	80	
	-	ELECTRONIC ASSEMBLY MFG	63	

Source: EMSI, 2016









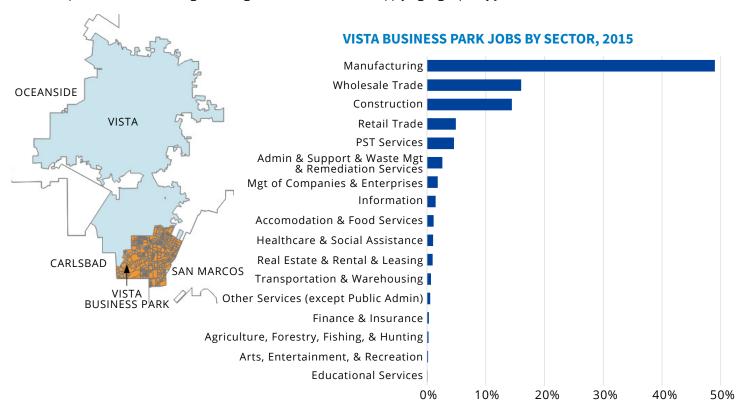






VISTA BUSINESS PARK AT A GLANCE

Since its inception, Vista's business park has become a major economic driver, in terms of both jobs and economic output. Covering approximately 1,600 acres, the business park leases its space to more than 900 businesses. In terms of industry composition, manufacturing, warehousing, and logistics are the nucleus of the business park with research and development and other professional services generating additional value and supplying high-quality jobs.



Source: LEHD, 2015

BUSINESS PARK EMPLOYEES AT A GLANCE WHERE BUSINESS PARK EMPLOYEES LIVE Oceanside 13.3% Vista 12.6% San Diego 10.2% Escondido 9.4% of business park of business park San Marcos 8.6% employees commute less employees also live in than 10 miles to work Carlsbad 6.0% the City of Vista Encinitas 2.3% Los Angeles 1.6% Chula Vista 1.3% Temecula 1.2% All Other Locations 33.3% of business park employees earn more than \$3,333 per month Source: LEHD, 2015