



2025 UPDATE

TALENT DEMAND REPORTS

Business, Computing,
and Engineering

SAN DIEGO REGIONAL



2025

Talent Demand Survey

In alignment with Advancing San Diego's mission to regularly communicate industry demand for key occupations, EDC contracted with BW Research Partnership to conduct a workforce survey focused on priority **business, computing, and engineering occupations**.

A survey of **264 companies** in San Diego County was fielded in March 2025. The survey prioritized larger firms to develop a more comprehensive profile of each of the listed occupations. All companies surveyed had at least five employees. Participation spanned all four of the primary regions in San Diego (North County, South County, East County, and Central San Diego) to ensure diversity of responses. The distribution of responses may not mirror the actual geographic distribution of businesses within San Diego County. Businesses responded to questions about both overall labor force and about more specific needs for their most difficult to fill roles.

This annual update to past [Talent Demand Reports](#) is only for informational purposes. The Verified Program application for these roles will not change in 2025 as much of this information simply emphasizes and validates past reports.

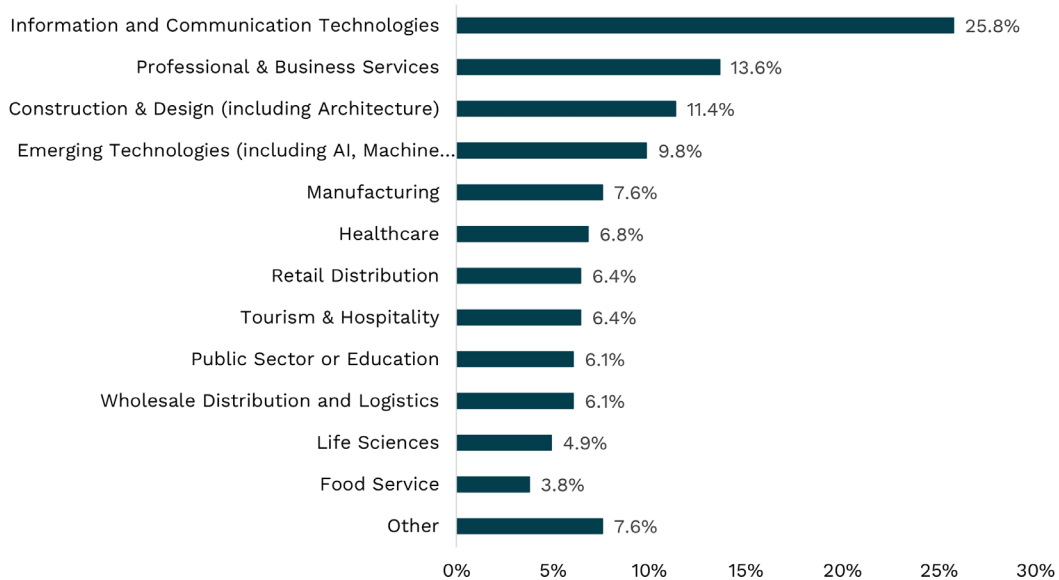
In the subsequent pages, topline findings on jobs, monthly hires, and average wages are representative of the entire county, while bullet points are key takeaways from the survey. [Go here](#) to learn more about the survey methodology.

[Go here](#) to learn more about Advancing San Diego or to apply for status as a [Verified Program](#) by September 26, 2025.

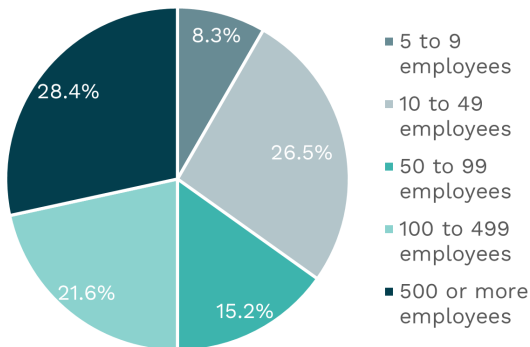
2025

Profile of surveyed companies

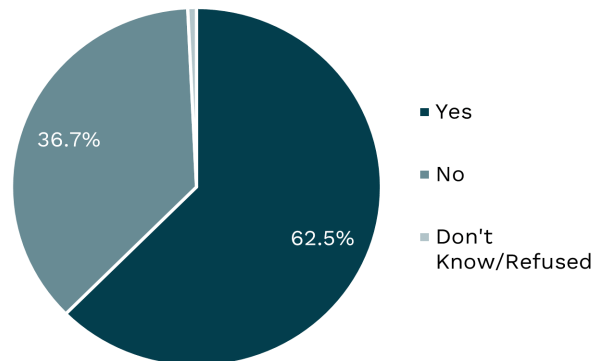
Respondents by industry



San Diego County employee count



Manufacturers in San Diego County
0.8%



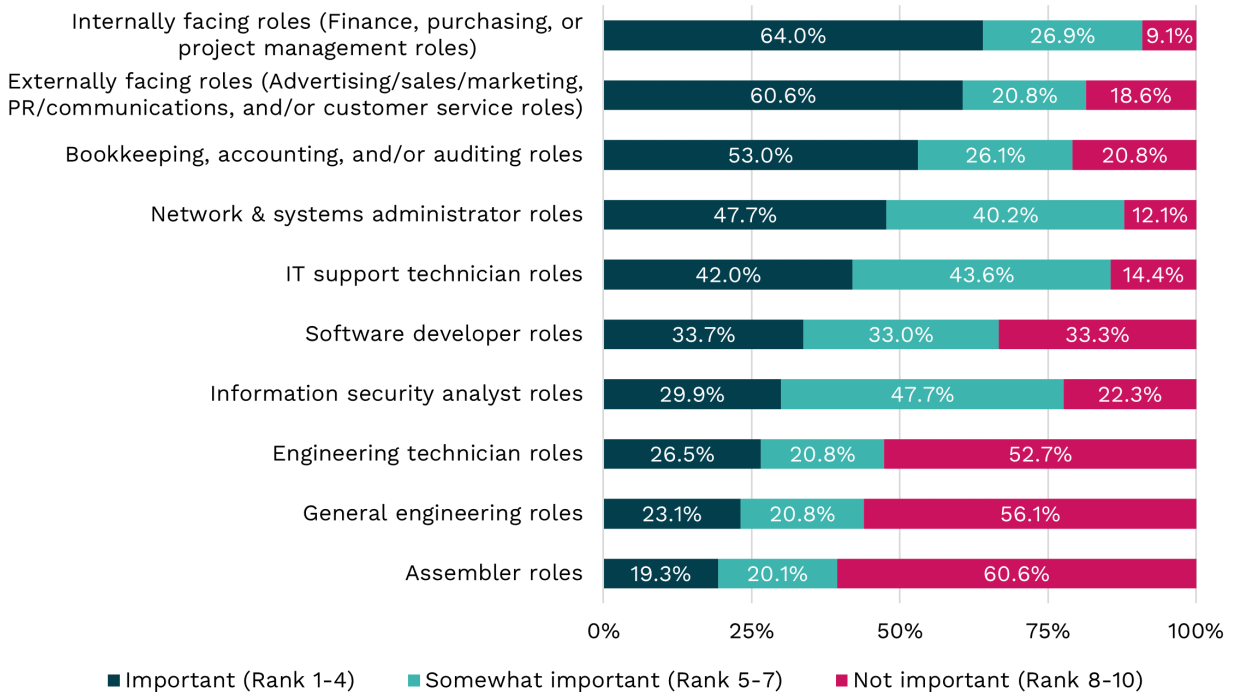
Survey design

- While only seven percent of the surveyed companies identify as manufacturers, 63 percent of the companies are **engaged in manufacturing operations in San Diego County**.
- The survey intentionally oversampled [San Diego County's innovation economy](#) companies, with 26 percent representing the **information and communication technologies industry**.

2025

Labor market overview

Occupation rank by importance to business



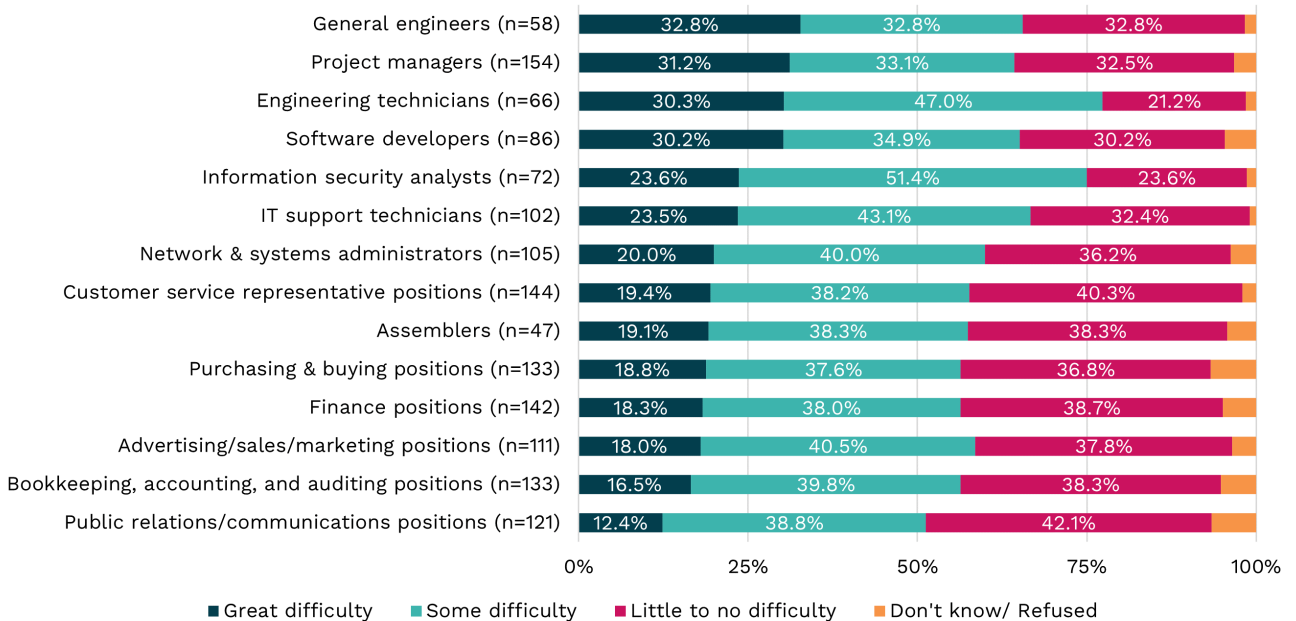
Key findings

- The largest share of employers considered internally-facing business roles—**finance, purchasing, or project management positions**—the most important out of all business, computing, and engineering roles.
- Companies that prioritized **assemblers** reported **highest projected job growth for this role** over the next 24 months, with 26 companies predicting an increase in the number of assemblers on staff.
- Generally, companies indicated that they **anticipate the largest number of added roles** in **project management, finance, and purchasing**.

2025

Entry-level talent demand

Entry-level hiring difficulties



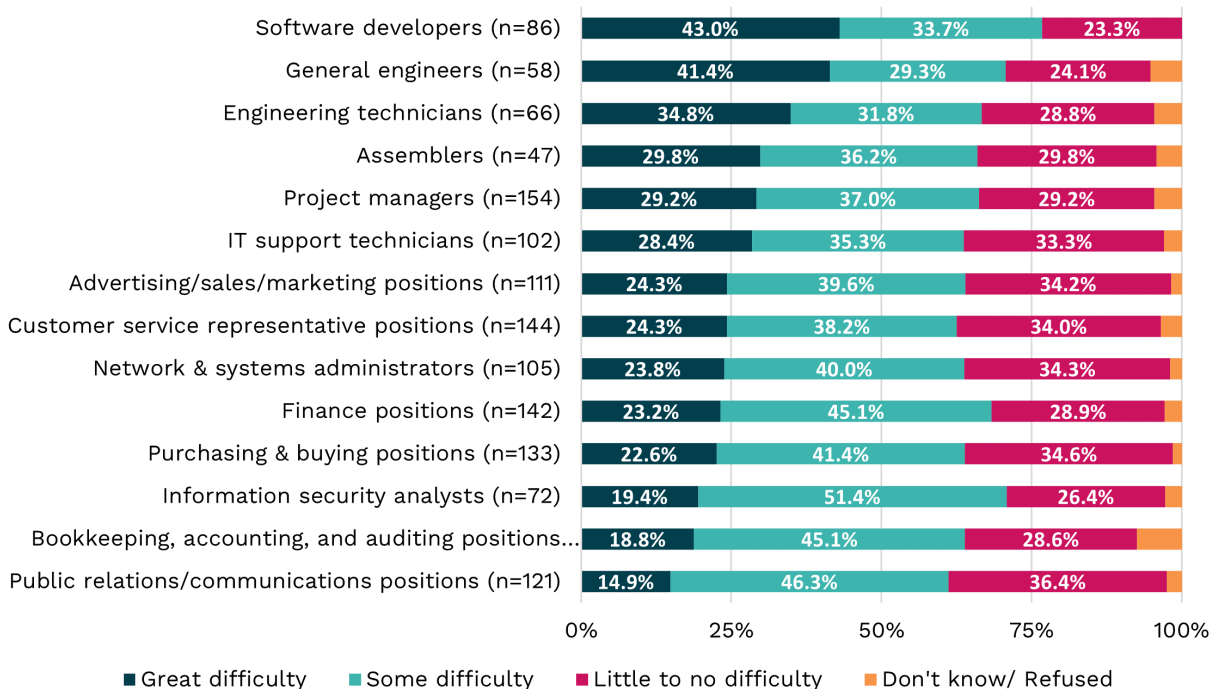
Key findings

- For entry-level positions, the primary hiring challenge was a **lack of sufficient training or education**—more so than a shortage of applicants or applicants unwilling to work under the job conditions.
- Businesses that prioritized engineers cited **engineering** as the most difficult occupation **to fill with qualified entry-level talent**.
- **Entry-level software developer** roles took the longest for companies to fill, with **19 percent of companies reporting that it takes more than six months to fill this role**.

2025

Mid-level talent demand

Mid-level hiring difficulties



Key findings

- For mid-level positions, the primary hiring challenge was a **lack of sufficient industry or work experience**—more so than a lack of training, a limited applicant pool, or applicants being unwilling to accept job conditions.
- The **most challenging experienced position to fill** was **software developers**, followed closely by experienced general engineers.
- Seventeen percent of **mid-level general engineering and assembler positions took more than six months to fill**, making them the longest to remain open for businesses.

Computing Talent Demand Update 2025

IT Support Tech

5.7K jobs

195 avg. monthly hires

\$72K avg. annual wages

Trending info:

- Businesses indicated **IT security, network security, computer networking, and cybersecurity basics** were the most highly valued skills.
- Additionally, 4 in 5 businesses indicated **A+ certification or Security+ certification** are required or preferred for employment in IT support roles.

Network and Systems Administrator

2.6K jobs

73 avg. monthly hires

\$110K avg. annual wages

Trending info:

- The most highly valued skills for this role include **IT security, network security, and data security and incident management skills**.
- Nearly 3 in 4 businesses indicated **A+ certification** is required or preferred for employment in this role.

Information Security Analyst

1.9K jobs

69 avg. monthly hires

\$121K avg. annual wages

Trending info:

- Two in three businesses valued **IT security, network security, and governance, risk, and compliance skills** the most.
- Businesses preferred **CCNA certification** (required or preferred by 89 percent of businesses), followed by **Network+ certification and CEH certification**.

Software Developer

19.6K jobs

683 avg. monthly hires

\$152K avg. annual wages

Trending info:

- Businesses experienced the greatest difficulty hiring **experienced software developers**, with 43 percent of businesses indicating as such.
- Additionally, nearly 1 in 5 businesses reported that finding qualified entry-level Software developers can **take more than 6 months**, on average.